



AIA
Miami



2017-2018 CKLDP Session Schedule

September:

9/15 - Boot Camp

- Introduction to the course and participants
- Importance of leadership within the profession
- "How To" set-up future courses and review of program templates
- Breakouts with scholars to develop session content for year ahead
- Sponsorship now and in your future

October:

10/13–Session #1: Working Together

- Understanding your own leadership skills and how they relate to the rest of your team
- Teams, groups, and organizational problem solving
- The role of architects relative to other project stakeholders, including public and private owners, developers, contractors, consultants, financial institutions, and other allied professionals

November:

11/3–Session #2: Entrepreneurship and Business Management

- Office and Firm management
- Leadership, ownership, and transition
- Financial and succession planning
- Business and project management standards

December:

12/1–Session #3: The Art of Negotiation

- Ethics and law, from contracts and codes to professional ethics and standards of behavior as it pertains to the profession
- Negotiating a contract
- Contractual pitfalls
- Stakeholder relationships

Winter Break

January:

1/12–Session # 4: Community Engagement

- Community involvement and the role of volunteerism in a market-based society,
- Business practice of public interest design
- Professional expectations for social responsibility and public service
- Becoming more involved in your own community through philanthropic work and board involvement
- Understanding how politics and advocacy effect the profession; civic leadership

February:

2/2–Session #5: Closing the Deal

- Business and professional communications including public relations, presentations, writing and professional speaking skills
- Use of social media
- Networking
- Business Development and pursuing work

March:

3/2–Session #6: Expanding the Definition of Practice

- Research and standard of care in the profession
- Education within the University and the role of mentorship
- Keeping abreast with new ideas through the academic setting
- Alternative business models to a traditional firm
- Providing a diverse, inclusive, and innovative practice

April:

4/6–Session #7: Industry Trends

- Sustainability efforts as they relate to the environment, economy, and social ethics
- The use of technology within the practice (BIM, VR, data gathering, ect.)
- Learning by doing through the use of fabrication
- Social responsibility of architects as community leaders

May:

5/4–Session #8: The Future of Our Culture

- The future of architecture and the fundamentals of planning, design, documentation and service in a forward-thinking and fast changing profession
- Leader effectiveness and personal development; work-life balance
- The role of mentorship with recent graduates and recently licensed architects
- Developing your own career path through reflection on the CKLDP